

EMBRACE. FOCUS. EXECUTE.

# CONNECT

INMAN CONNECT NEW YORK

**Trends Brokerages  
Should Embrace in 2019**

01



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02

**Data is the new  
currency of  
business.**



03



We are all **CONNECTED.**

04

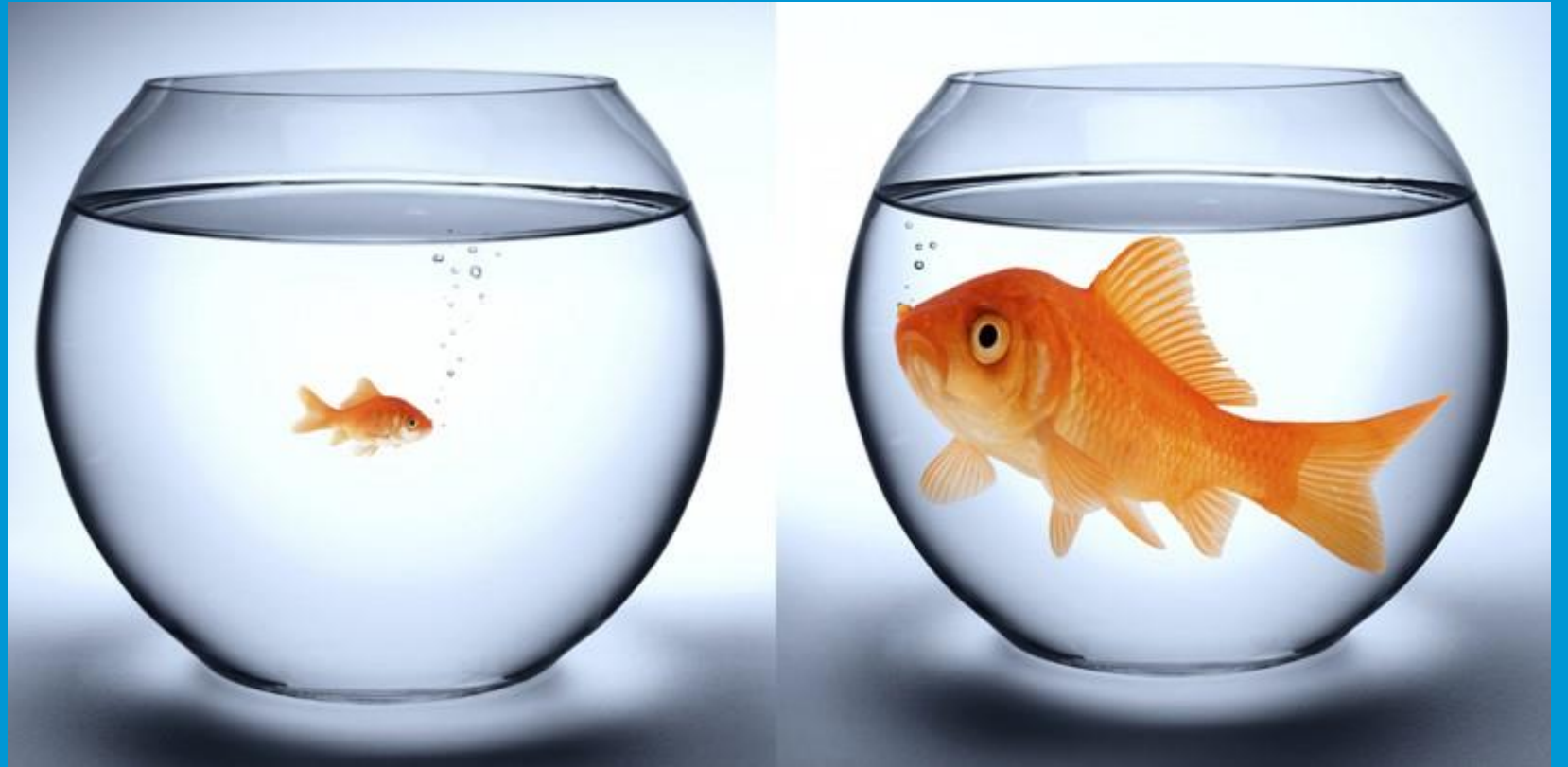


05



# One size does not fit all...

06



07

P R O G R E S S

N O T

P E R F E C T I O N

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A large, diverse group of people of various ages, ethnicities, and genders are smiling and holding up white photo frames that contain their own faces. The background is a soft, light blue gradient.

**08**

**Make diversity and inclusion a priority  
in your business strategy.**

09

4.0

Consumer Data Driven

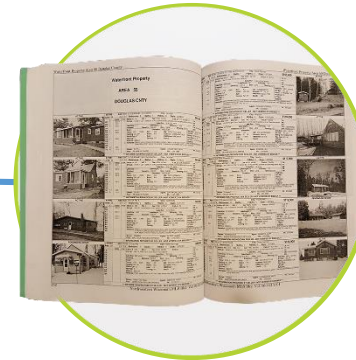


3.0

Consumer Driven

2.0

Agent Driven



1.0

Broker Driven

**If you take the risk of being an entrepreneur, you deserve to make a profit and build a saleable asset.**

**10**



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THANK YOU!



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@myclimblife

