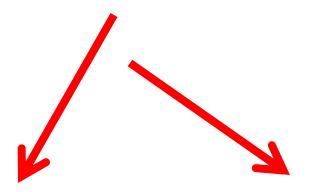


# 99 Ways To Market Your Real Estate Website



#### 99 Ways To Market Your Real Estate Website

- Website traffic generation ideas
- Fast-paced
- Grab a pen & paper
- Write the ideas
- Do more research









#### #1 - Google AdWords

About 4,690,000 results (0.52 seconds)

#### Chicago Real Estate Agent

Ad www.remaxcityviewivansantiago.com/ ▼ +1 773-358-1317

Professional Real Estate Agents. Years of Experience. Call Us Today.
map - coupons

#### Chicago Realtors/Agents - ConlonRealEstate.com

Ad www.conlonrealestate.com/ ▼

10+ Years Average Experience/Agent. Chicago's #1 Boutique Brokerage. Find a Realtor/Agent - Search Homes by Map - Browse Featured Listings

#### Hire Your Own Buyer Agent - Chicago Buyer Agents.com

Ad www.chicagobuyeragents.com/ -

20% Commission Rebate, Must Mention Ad When Calling

#### Chicago Real Estate Agents - Zillow

www.zillow.com > US > Illinois > Chicago ▼ Zillow ▼

View reviews, specialties, pictures, and more for Chicago REALTORS® and Real Estate Agents, and find someone you trust to be your real estate agent.

#### Chicago Real Estate Agents and Brokers - Chicago, IL ...

www.realtor.com/realestateagents/Chicag... ▼ National Association of Realtors ▼ REALTORS(R) in Chicago, IL are on realtor.com(R). Find a real estate agent qualified to assist in your Chicago real estate dealings.

#### Chicago, IL Real Estate Agents | Realtor Reviews on Trulia

www.trulia.com/directory/Chicago-agent--9158/ ▼ Trulia ▼

Results 1 - 20 of 10266 - Find and compare **real estate agents** in **Chicago**, IL using the Trulia Find an **Agent** directory. See ratings and reviews of top **real estate** ...

#### @properties

www.atproperties.com

A 618 W Fulton St Chicago, IL, United (i)



Map for chicago real estate agent

Ads (i)

#### Find a Chicago Agent

www.dreamtown.com/ ▼
Choose from over 100 Chicago real estate experts. Contact us today!

#### Top Chicago Agents

www.topagentsranked.com/ ▼ Compare hand-picked Agents in Chicago. Free, no obligation.

#### Top Chicago Realtors®

www.topagentchoice.com/Chicago ▼ All Realtors® are Not the Same. Find & Compare Top Local Realtors®

#### Matt Walton Local **Agent**

www.currentpropertiesllc.com/ ▼
Search Chicago Real Estate For Sale
Live listings in all neighborhoods

• 2457 W. Cortland, Chicago, IL
(773) 531-9806







### #3 - Facebook Ads



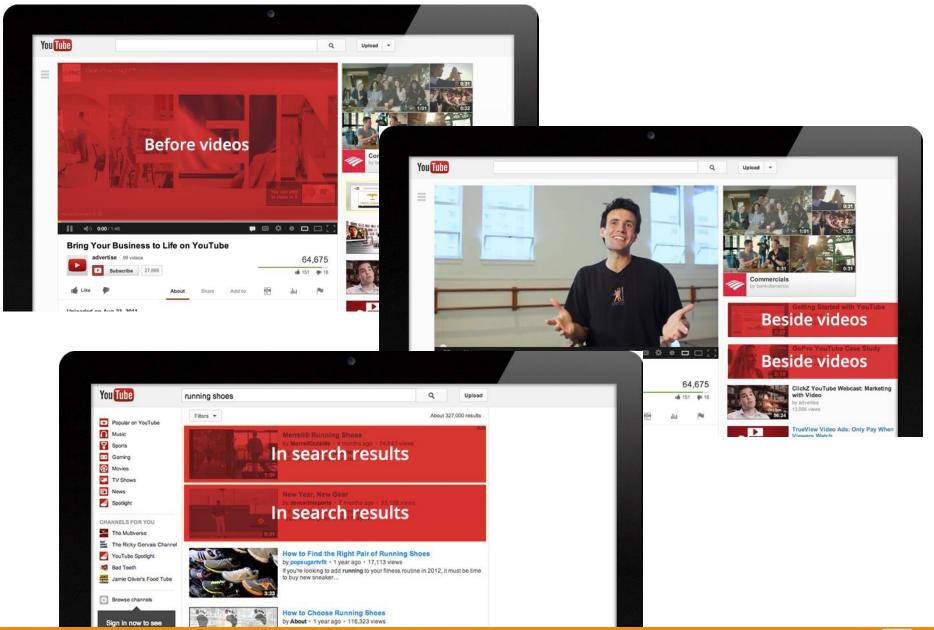
#### #4 - LinkedIn Ads



## #5 - Twitter Ads



### #6 - YouTube Ads



## Remarketing

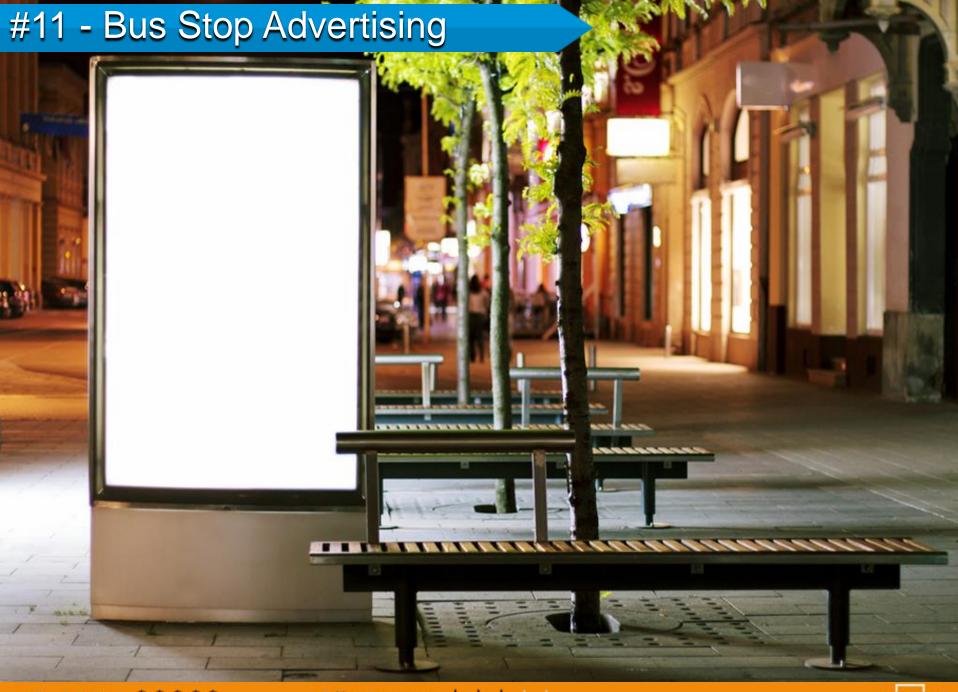




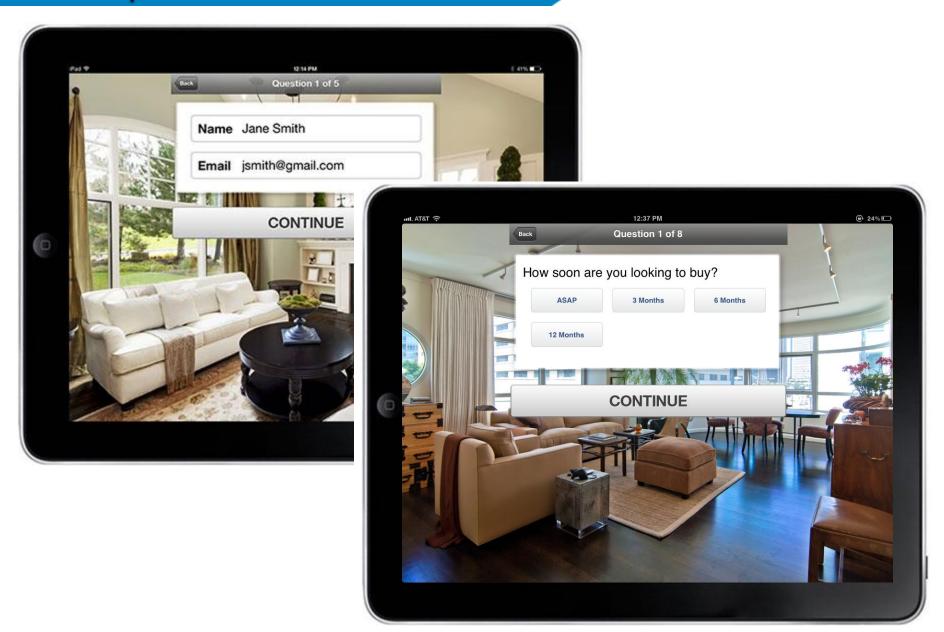
#### #8 - Flyers Your awesome slogan Your awesome ste Your awesome slogan E Your awesome su Sour auesone siogan Herei your awesome slog your awesome 1234 Main Street, Ant 1234 Main Street, Any T 1234 Main Street, Any Town USA \$000,000 1234 Main Street, Any \$000,000 \$000,000 impendent doming id quod macim placerat fa atem insitum; est usus legentis in ils qui facit esmi instraverunt lectores legere me lius quod il legunt 1234 Main Street, Any T - Beds: 4 - Beds: 2 - Sq Pt: 2,300 - MSSR: 223456288 Bestu 4 Batho 2 Sq Pt 2,200 MUSH: 123454789 \$000,000 Dellic A Ballic 3 Sq Pt: 2,300 MUSR 123456789 Real Estat



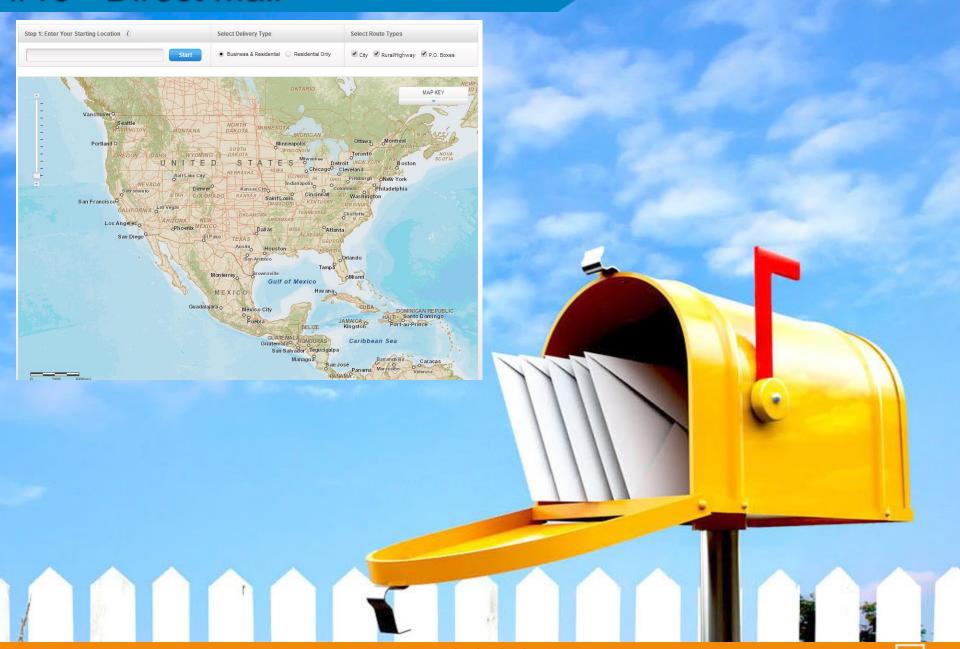




## #12 - Open Houses



#### #13 - Direct Mail



## #14 - Fridge Magnets

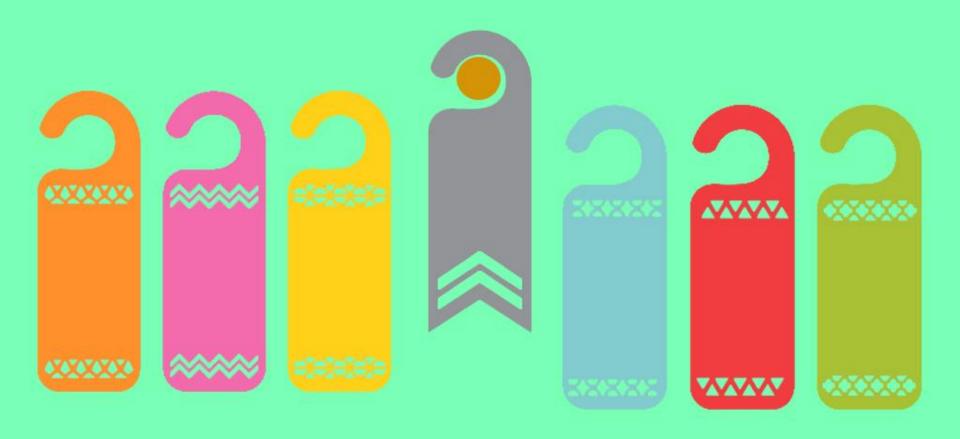




## #15 - Facebook Fan Page



## #16 - Door Hangers









## #20 - Social Media Groups



## #21 - Google+

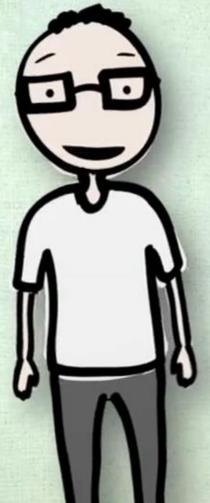


## #22 - Pinterest











## #26 - Word Of Mouth



Affordability: \$\$\$\$

Effectiveness: ★★★★★

## #27 - Backlinks



#### #28 - Local Press





## Quora

A continually improving collection of questions and answers



#### **Jeff Chalmers**

Yesterday at 10:53am - 18

Why do you help people without need for reciprocity? Because people will appreciate it and you.

New Client: "Jeff, I have a house that I am interested in purchasing with a list price of \$400K that needs \$125K to \$200K of renovations."

Me: "I will get back to you before 1 pm following meetings. Who can I say "Thank You" to for referring you?"

Quo

New Client: "I found you online from a response to a jumbo renovation loan question."

, who was ever, who

#### #31 - HelpaReporter.com



#### **Business and Finance**

5) Summary: Are your neighbors hurting your home sale?

Category: Business and Finance

Email: <u>query-47pr@helpareporter.net</u>

Media Outlet: Anonymous

Deadline: 11:00 AM CST - 15 September

Query:

I'm looking for real estate agents and individuals who've had difficulty selling their homes to talk about how your neighbors could affect your home sale.

For example, when I was a kid, my neighbors kept a lot of junk in the yard and had very aggressive dogs. Can't imagine this didn't affect my parents' ability to sell.

Real estate agents: What are the current trends that could affect this? Obviously junk in the yard is a problem, but what other hidden things could affect it? For example, if your neighbors are serious about lawn care, could that make someone who's not about that choose not to buy? (Or vice versa...)

Is there anything you can do about it? To mitigate it? Any legal recourse?

If it's ever happened to you, what happened and what were you able to do about it (if anything)?

Individuals: Have you had trouble selling your home because of your neighbors? What was the issue and what happened?

Requirements:

### #32 - Create Shareable Content



## #33 - Craigslist &

## Classifieds

for sale + >

event calendar

20 21 22 23 24 25 26

27 28 29 30 31 1 2

10 11 12 13 14 15 1

help, faq, abuse, legal avoid scams & fraud personal safety tips terms of use

system status

about craigslist

cralgalist is hiring in sf

craigslist open source

craigslist blog

best-of-crainslist

crainslist TV

Affordability: \$\$\$\$

Effectiveness: ★★★★

websitebox



#### #35 - QR Codes

Easily put your QR code on any print material including business cards, listing flyers, outdoor signs and much more.





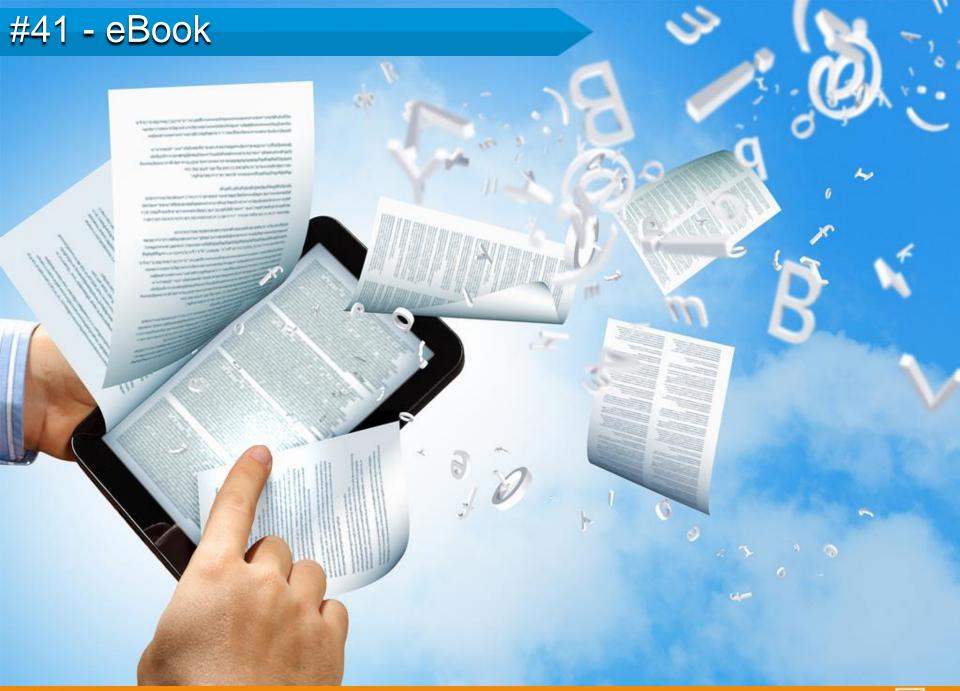
# #36 - Referral Network





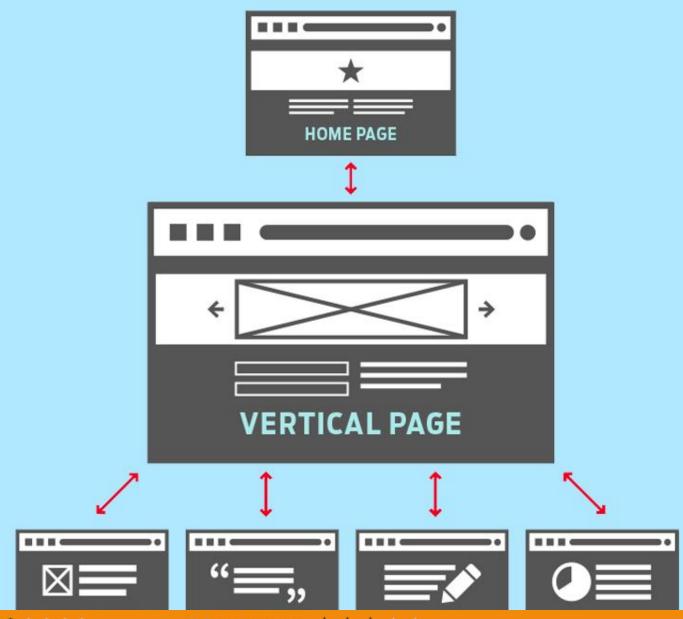




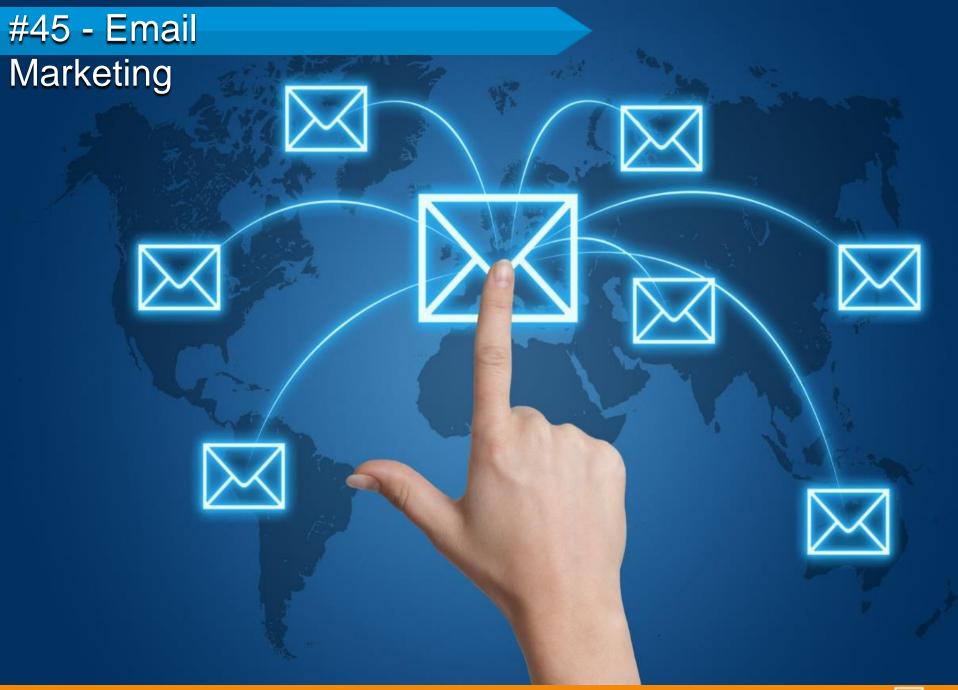




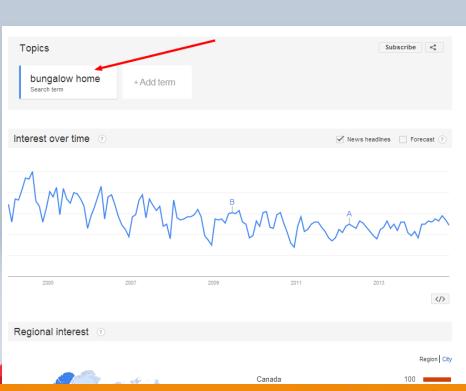
#### #43 - Internal Links





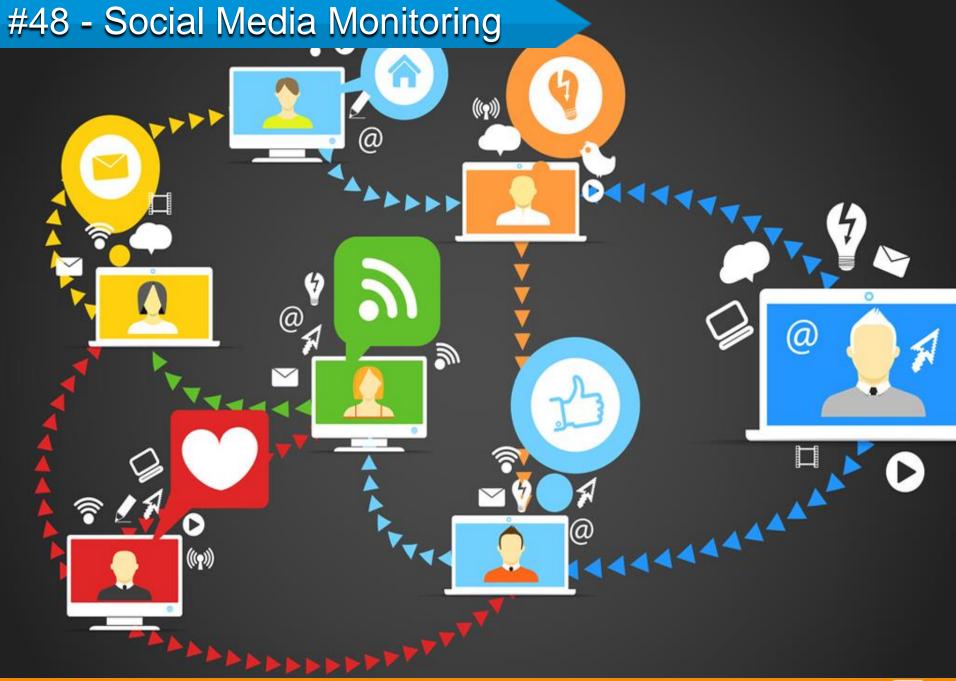


#### #46 - Google Trends









#### #49 - Curate Content



#### #50 - Tagging





#### #51 - Post Properties Online



#### #52 - Get a Good Domain Name





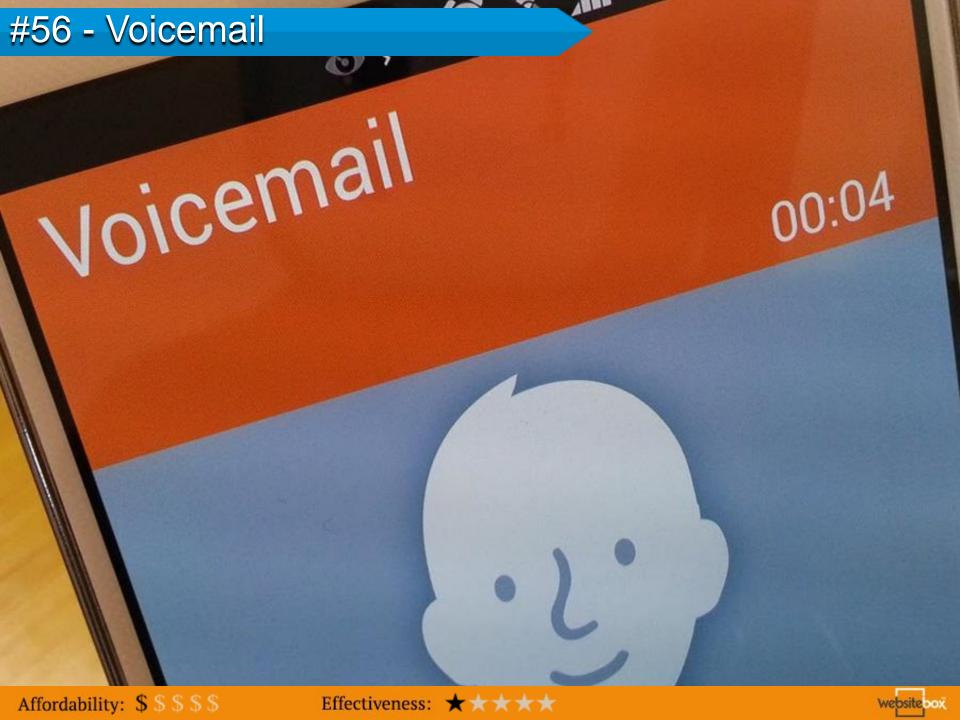
#### #54 - AdBlade



#### #55 - Angie's List

#### Angies list.

Reviews you can trust.



#### #57 - Google Business



#### #58 - Digg



#### #59 - Reddit







## 

#### #62 - Yellow Pages





#### #63 - StumbleUpon



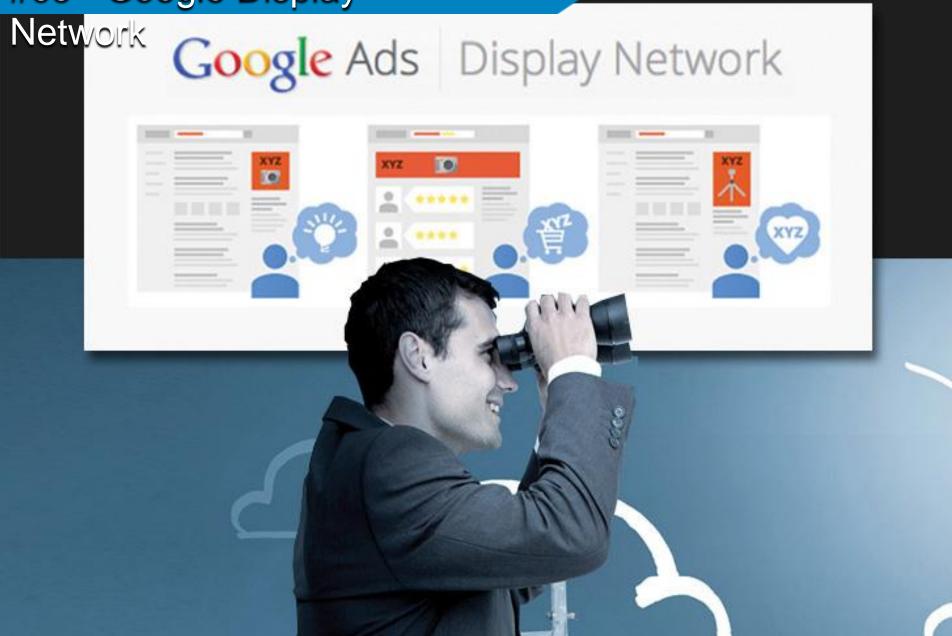
### StumbleUpon







#### #65 - Google Display



# #66 - Upload Virtual Tours Effectiveness: ★★★★★





#### #68 - eZine



#### #69 - Webinars





Q Address, Neighborhood, or ZIP

British (

Only showing 500

Listing website

O Save

Report Listing



x Close

#### Real Estate

640,572 results. 25,271 unmapped.

Featured Newest Cheapest more \*



 House For Sale \$709,900 4 bd, 2.5 ba, 2,261 sqft 56 Sillero, Rancho Santa Marga...



 Condo For Sale \$300,000 2 bd, 2 ba, 1,376 sqft 380 Horse Creek Dr APT 207, N...



 House For Sale \$345,900 4 bd, 3 ba, 2,254 sqft 7166 NW 78th PI, Parkland, FL

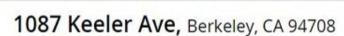


House For Sale \$599,000 2 bd. 2 ba. 1.337 sqft 2001 SE 26th Ave. Fort Lauderd ...



 Condo For Sale \$390,000 1 bd, 1.5 ba, 1,013 sqft 575 Crandon Blvd APT 411, Ke...





2 beds, 1.5 baths, 1,132 sqft

For Sale \$749,000

Est. Mortgage: \$2,932/mo o Get Pre-Approved on Zillow

A wonderful opportunity to make a Mid-Century home modern. This 2 bedroom/1.5 bathroom home represents an era whose style has proven

# Get more information

esidential Brokerage Oakland-Piedmont (510) 637-8118

I am interested in 1087 Keeler Ave. Berkeley, CA 94708

Contact Agent

BANKER S

New York, NY

0 SAVED ▼





Back to search

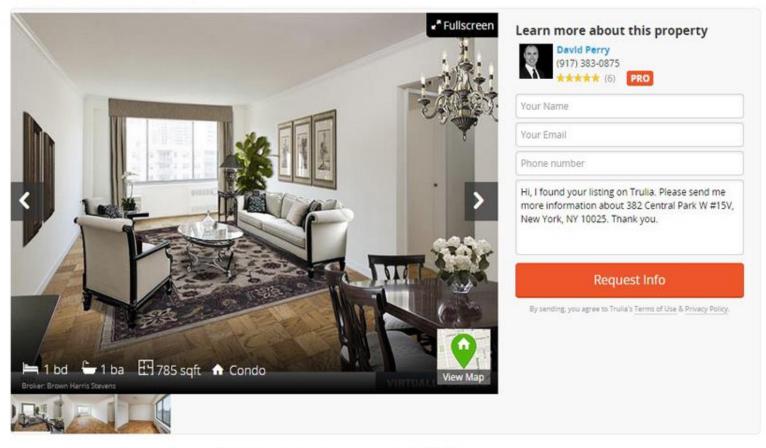
#### 382 Central Park W

\$875,000 \$4,407 / mo ( Mortgage )

→ Share Save

#15V

New York, NY 10025 (Upper West Side)



Home Details Neighborhood Info Affordability Price History & Trends More ▼

Home Details for 382 Central Park W #15V

Back to Results



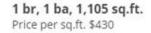
For Sale > New York > Forest Hills > 108-48 70 Rd #14f

\$475,000 For Sale \$2,455 Est. Payment \*

**Request Information** Name: Email: Phone: I'd like more information about the listing that I found at Homes.com at 108-48 70 Rd #14f (MLS: 2662726) Get pre-approved from a local lender! Send



Jodi Kapner-machardy, Real... Century 21 Benjamin 855-335-8405































Map View Street View

Video Tour

Features & Amenities of 108-48 70 Rd #14f

#### 214 Lakeshore Dr

#74 - Realtor.com

Durham, NC 27713

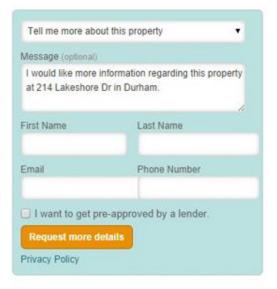


#### Listing Refreshed: 3 Weeks Ago

#### \$374,000 \*

Estimate My Monthly Payment

Status	Active			
Beds	4 Bed			
Baths	2 Full, 2 Half Bath			
House Size	2,798 Sq Ft			
Lot Size	6,970 Sq Ft Lot			
Year Built	1987			





- Share















#### Open Houses

Sorting by Open House Date Request a private showing

Photos (25)

Schools & Neighborhood

Property History

**Payment Options** 

#### Property Details

Stunning waterfront home loaded w/ upgrades! Open floorplan features hardwood floors, immaculate chef's kitchen, wall of windows & pristine lake views. Granite, high end appliances, custom cabinetry. Lg. master w/ huge bthrm, 2 WICs. Lg. 3rd fl bonus room. Gorgeous deck. Beautifully landscaped, fenced yard. Right on scenic lake trail. Desirable end lot next to HOA green space!

#### General Information

Beds	4 Bed	Baths	2 Full, 2 Half Bath	
House Size	2,798 Sq Ft - Compare to Neighbors	Lot Size	6,970 Sq Ft Lot	
Price	\$374,000	Price/sqft	\$134	

#### Nearby Homes for Sale



5514 Tahoe Dr. Durham, NC 27713 \$269,000

4 Bd | 2 Full, 1 Half Ba | 2,119 Sq Ft









# #78 - Yelp



Affordability: \$\$\$\$

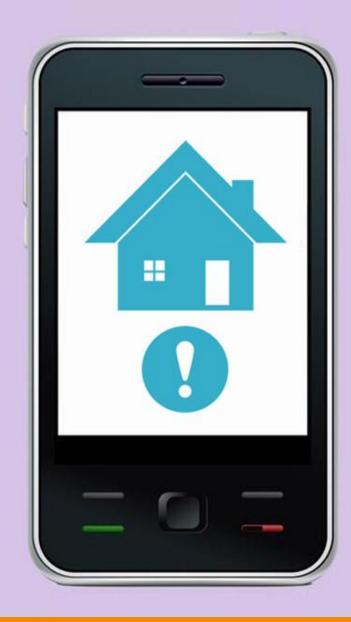
Effectiveness: ★★★★



# #79 - Drip Email Campaigns



# #80 - Listing Alerts



# #81 - Trovit



A search engine for classified ads of real estate, jobs, cars and vacation rentals







Cars



Jobs



Rentals

For classified ads in Canada, visit Trovit Canada

Trovit in the rest of the world

```
UK - Deutschland - España - France - Italia - Nederland - Portugal
Polska - USA - Argentina - Brasil - Mexico - Chile - Ireland
Österreich - Schweiz - Australia - Canada - Colombia - India - Belgique
Peru - Venezuela - South Africa - Philippines - Россия - Türkiye - Ecuador
Hong Kong - Malaysia - Pakistan - Sverige - Singapore
Indonesia - Maroc - New Zealand - United Arab Emirates - Украина - Nigeria -
```

# #82 - Google Alerts





# Reveal high-performing keywords in minutes.

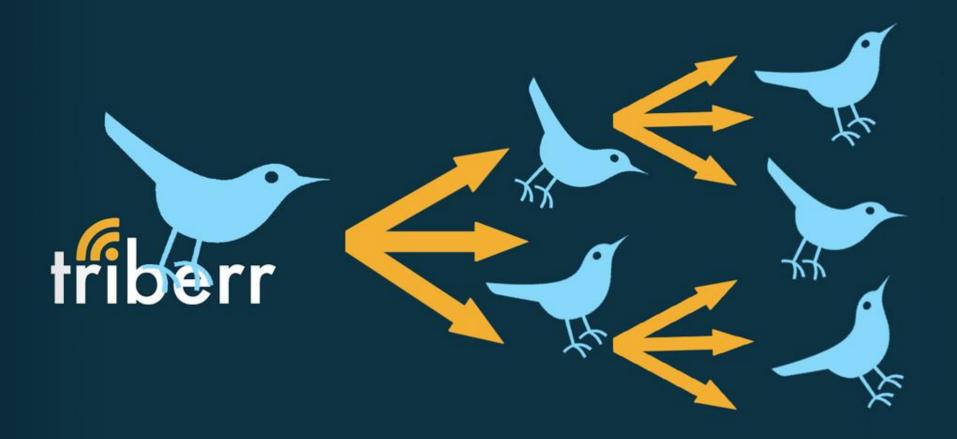
Enter a keyword to start exploring your market

Start your research





# #84 - Triberr



# #85 - T-Shirts





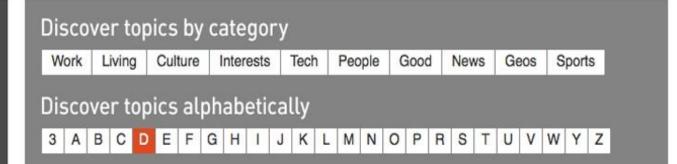
Alltop

All the topics, all the time.

watch a tutorial video

# Search topics

enter keyword, then press enter



# RESULTS

Topics beginning with "D"

Dads Dating Deaf Deals

Defense Dentistry Denver Design

Diabetes Disability DIY Down Syndrome

Dubai



### Pages by people like you

All | Food | Hobbies | Pets | Books | Home | Travel | Arts | Music | Recreation | Parenting | Video Games | More



#### Homemade Halloween Decorations | DIY Craft Tu...

Welcome to my Halloween decorations page, where there are ghoulish tutorials and spooktacular ideas a-plenty! Eve listed loads of how-tos for turning your home into the perfect haunted den, plus instructi





Bluebird Feeder Plans: How to Make a Bluebird Feeder



by AnthonyAltorenna



Fall Photography Tips



by jennabee25





# #91 - Pingomatic

INGING	What is this?				
SEARCH ENGINES Ping-O-Matic is a service to update different search engines that					
you don't have to!	has updated.				
	Learn more				
log Details					
Blog Name:					
Blog Home Page				_	
http://					
RSS URL (optional):					
http://					
				_	
ervices to Ping					
ervices to Ping Common Services (	Check All)		Specializ	ed Services	
	Check All)  ☐ Blo.gs &	☐ Feed Burner ♂	Specializ  Audio.V		
Common Services (		☐ Feed Burner ੴ ☐ PubSub.com ♂	20120000000	Veblogs &	
Common Services (  ☐ Weblogs.com ♂	☐ Blo.gs &		Audio.V	Veblogs &	
Common Services (  Weblogs.com &  NewsGator &	☐ Blo.gs &	☐ PubSub.com &	Audio.V	Veblogs ඒ o ජී oLocation ජී	

# #92 - AOL Advertising Network





# YAHOO!

Answers



# #95 - HootSuite



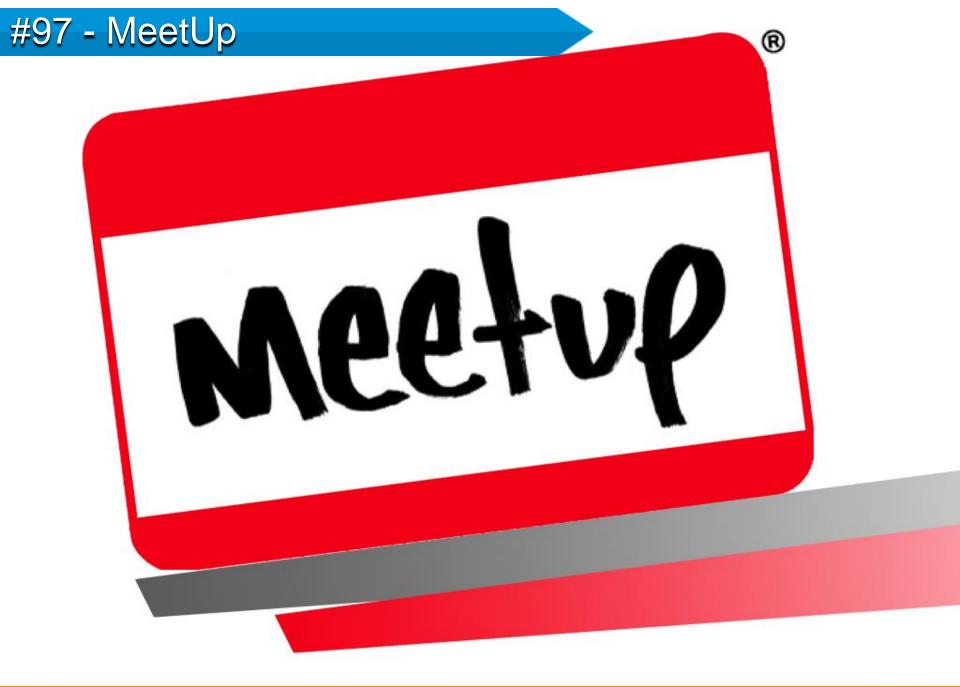
# hootsuite

Social Media Dashboard



# #96 - Swap Ads







## #98 - Anchor Text

ANCHOR TEXT TO

OTHER

PAGES'

BLOG



#### 5. Chris Brogan – @ChrisBrogan

"Content marketing is not branding."



Image Credit: Chris Brogan

Brogan's introduced a lot of brilliant ideas, but his recent assertion that content marketing shouldn't be used as a ploy to make your company appealing was among his best. Unless you've got a budget specifically for brand awareness or rehabilitation, your dollars and creative marketing ideas should go to connecting with potential customers. It's easy to lose sight of the end goal, but most companies can't afford the risk of creating content that's not ultimately sales-driven.

subscription options from your profile.

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BLOG'S







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25 Creative Marketing Ideas for Small Businesses and Entrepreneurs

\* 125 III 12

25 Newsletter Content Ideas + Bonus Newsletter Idea Resources

\* 84 III 2

Top Marketing Events and Conferences to Attend in 2013

± 43 ■ 0

Experts Views on Top 5 Marketing Skills to Be Successful as a Marketer

\* 64 III 1

How to Write a Case Study: Interview Questions and Tips

13 = 0





## 99 Ways To Market Your Real Estate Website

- Test & Improve
- Track Everything
- Measure Your ROI
- Scale things that work

Channel	Budget	Impressions	Leads	Clients	CAC
Google Adwords	\$500	250	25	2	\$250
Direct Mail	\$300	100	10	1	\$300
Zillow Ads	\$1000	200	20	2	\$500



SAVE
SAVE
Set \$20 of Enter the Signup and \*Offer valid u

A special deal for all webinar attendees. Get \$20 off the \$99 Do-It-All website. Enter the coupon code when you Signup and save BIG.

\*Offer valid until September 30, 2014.

Inman20

# Thank You!

Here is Your Special Promo Code