metadata: Dec. 27, 2013 9:29AM

A. Attack

- 1. Undermine ListHub's Reporting Revenue
 - a. Create a reporting data standard RESO?
 - b. Get other portals to use the standard (pressure RDC to conform)
 - c. Create an open API with reporting data with that standard
 - d. Solicited "start-ups", MLS vendors and other software shops to utilize data/standard
- 2. Target getting MLSs to switch RDC feed to "Broker Choice"
- B. Positioning
- C. Partnering
- D. Defence
- 3. Undermine ListHub's Reporting Revenue
 - a. Create a reporting data standard RESO?
 - b. Get other portals to use the standard (pressure RDC to conform)
 - c. Create an open API with reporting data with that standard
 - d. Solicited "start-ups", MLS vendors and other software shops to utilize data/standard
- 4. Target getting MLSs to switch RDC feed to "Broker Choice"
- 5. Forge a relationship with NAR regarding political advocacy
 - a. Create a platform for consumer messaging of key NAR/Realtor involved initiatives
 that also align with consumer interests
 - b. Invite NAR to participate in consumer and gov't focused policy and advocacy initiatives
 - c. Coop Move's relationship with NAR around housing policy and political issues
- 6. Advisory Boards
- 7. Speaker Circuit
 - a. Why the switch
- 8. Back end systems & APIs to help power broker/franchise (and potentially MLS) systems

- 9. Mobile platform
- 10. Drive leads back providing credit to broker / MLS from "free leads" (listing agent)

11.